

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
REVIEWED FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

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RIFKIN & COMPANY, LLP

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INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To the Board of Trustees of
LGBT Youth Out Loud, Inc.
d/b/a Live Out Loud
New York, New York

We have reviewed the accompanying financial statements of LGBT Youth Out Loud, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

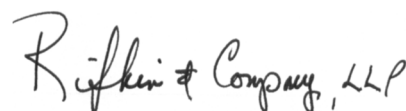
Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Sincerely,



Rifkin & Company, LLP

November 15, 2023
Bardonia, NY

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
STATEMENT OF FINANCIAL POSITION
AS OF DECEMBER 31, 2022

Assets

Current Assets

Cash and Cash Equivalents	\$ 260,162
Prepaid Expenses	695
Contributions Receivable	<u>113,332</u>
Total Current Assets	<u>374,189</u>

Fixed Assets

Fixed Assets	22,027
Accumulated Depreciation	<u>(16,499)</u>
Total Fixed Assets	<u>5,528</u>

Total Assets	<u><u>\$ 379,717</u></u>
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Liabilities and Net Assets

Current Liabilities

Accounts Payable and Accrued Expenses	\$ 20,677
Current Portion of SBA Loan	<u>1,526</u>
Total Current Liabilities	<u>22,203</u>

Long Term Liabilities

SBA Economic Injury Disaster Loan	<u>148,474</u>
Total Liabilities	<u>170,677</u>

Net Assets

Net Assets without Donor Restrictions	209,040
Net Assets with Donor Restrictions	<u>-</u>
Total Net Assets	<u>209,040</u>

Total Liabilities and Net Assets	<u><u>\$ 379,717</u></u>
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LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED DECEMBER 31, 2022

	Without <u>Restrictions</u>	With Donor <u>Restrictions</u>	<u>Total</u>
<u>Support and Revenue</u>			
New York City Programming Fees	\$ 213,052	\$ -	\$ 213,052
Fundraising (net of direct expenses)	140,217	-	140,217
Individual Contributions	67,143	-	67,143
Rent Forgiveness	23,652	-	23,652
Foundation Contributions	19,234	-	19,234
Corporate Grants	6,250	-	6,250
Interest	26	-	26
Total Support and Revenue	<u>469,574</u>	<u>-</u>	<u>469,574</u>
 <u>Functional Expenses</u>			
Program Services			
Educational Programming	191,433	-	191,433
Youth Programs	<u>94,473</u>	<u>-</u>	<u>94,473</u>
Total Program Services	<u>285,906</u>	<u>-</u>	<u>285,906</u>
 <u>Supporting Services</u>			
General and Administrative	105,300	-	105,300
Fundraising	<u>39,269</u>	<u>-</u>	<u>39,269</u>
Total Supporting Services	<u>144,569</u>	<u>-</u>	<u>144,569</u>
Total Functional Expenses	<u>430,475</u>	<u>-</u>	<u>430,475</u>
 Increase in Net Assets	 39,099	 -	 39,099
Net Assets, Beginning of Year	<u>169,941</u>	<u>-</u>	<u>169,941</u>
Net Assets, End of Year	<u>\$ 209,040</u>	<u>\$ -</u>	<u>\$ 209,040</u>

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
STATEMENT OF FUNCTIONAL REVENUE
FOR THE YEAR ENDED DECEMBER 31, 2022

	<u>Program Services</u>			<u>Support Services</u>		
	<u>Educational Programming</u>	<u>Youth Programs</u>	<u>Total Revenue</u>	<u>General and Administrative</u>	<u>Fundraising</u>	<u>Total Support</u>
<u>Support and Revenue</u>						
New York City Programming Fees	\$ 213,052	\$ -	\$ 213,052	\$ -	\$ -	\$ -
Fundraising (net of direct expenses)	\$ -	\$ -	-	\$ -	140,217	140,217
Individual Contributions	67,143	-	67,143	-	-	-
Rent Forgiveness	23,652	-	23,652	-	-	-
Foundation Contributions	-	-	-	-	19,234	19,234
Corporate Grants	6,250	-	6,250	-	-	-
Interest	-	-	-	26	-	26
Total Support and Revenue	<u>\$ 310,097</u>	<u>\$ -</u>	<u>\$ 310,097</u>	<u>\$ 26</u>	<u>\$ 159,451</u>	<u>\$ 159,477</u>

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services			Support Services			Total
	Educational Programming	Youth Programs	Total Expenses	General and Administrative	Fundraising	Total Support Services	
Functional Expenses							
Salaries	\$ 132,051	\$ 56,176	\$ 188,227	\$ 6,207	\$ -	\$ 6,207	\$ 194,434
Executive Salary	10,988	-	10,988	31,131	31,131	62,262	73,250
Professional services	5,425	5,425	10,850	25,430	614	26,044	36,894
Employee Benefits	16,494	7,933	24,427	4,841	4,841	9,682	34,109
Payroll taxes	10,913	4,395	15,308	2,683	2,683	5,366	20,674
Advertising	8,939	8,938	17,877	-	-	-	17,877
Office expense	-	-	-	11,930	-	11,930	11,930
Web Design	5,462	5,461	10,923	-	-	-	10,923
Computer and Internet	-	-	-	9,739	-	9,739	9,739
Travel	-	4,985	4,985	3,691	-	3,691	8,676
Interest	-	-	-	3,218	-	3,218	3,218
Insurance	1,161	1,160	2,321	878	-	878	3,199
Bank Fees	-	-	-	2,712	-	2,712	2,712
Depreciation	-	-	-	1,701	-	1,701	1,701
Telephone	-	-	-	1,139	-	1,139	1,139
Total Expenses	\$ 191,433	\$ 94,473	\$ 285,906	\$ 105,300	\$ 39,269	\$ 144,569	\$ 430,475

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2022

<u>Cash Flows from Operating Activities:</u>	
Increase in Net Assets	\$ 39,099
Adjustments to Reconcile Increase in Net Assets	
<u>to Net Cash provided by (used in) Operating Activities:</u>	
Depreciation	1,701
(Increase) Decrease in operating assets:	
Accounts Receivable	4,580
Contributions Receivable	(95,256)
Prepaid Expenses	(695)
Accounts Payable and Accrued Expenses	<u>(23,131)</u>
Net Cash provided by (used in) Operating Activities	<u>(73,702)</u>
<u>Increase (Decrease) in Cash</u>	(73,702)
<u>Cash, Beginning of the Year</u>	<u>333,864</u>
<u>Cash, End of the Year</u>	<u>\$ 260,162</u>

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

Note 1:

Organization:

LGBT Youth Out Loud, Inc. d/b/a Live Out Loud (“the Organization”) was founded in New York on September 7, 2003, as a not-for-profit organization. The mission of the Organization is to empower, energize, and enable lesbian, gay, bisexual, and transgender youth to live the life of their dreams through the celebration of the richness and diversity of shared experience, visibility of role models, and dissemination of information. The Organization provides programs for gay youth on topical issues, professions, and coming out experiences at New York High Schools. The Organization also provides scholarships to students who are taking charge of their own lives, and who have demonstrated a strong capacity to “Live Out Loud” themselves and make strides in the LGBT community.

Note 2:

Summary of Significant Accounting Policies:

A summary of the Organization’s significant accounting policies follows:

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to two classes of net assets:

Net Assets Without Donor Restrictions

Net assets without donor restrictions are available for use at the discretion of the board of trustees (the Board) and/or management for general operating purposes. From time to time the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management’s discretion. For example, the Board could designate a portion of net assets without donor restrictions as a quasi-endowment (an amount to be treated by management as if it were part of the donor restricted endowment) for the purpose of securing the Organization’s long-term financial viability.

Net Assets with Donor Restrictions

Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and /or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends, or a purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. Some assets with donor restrictions may include a stipulation that assets provided be maintained permanently (perpetual in nature).

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

Note 2: Summary of Significant Accounting Policies (continued):

Contributions, Gifts, and Grants

The Organization follows the requirements of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards, *Accounting for Contributions Received and Contributions Made*. This financial accounting standard requires that contributions be recorded as receivables and revenues and requires the Organization to distinguish between contributions received for each net asset category in accordance with donor-imposed restrictions. Contributions may include gifts of cash, collection items, or promises to give.

Cash and Cash Equivalents

The Organization considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of ninety days or less at the time of purchase. Excluded from this definition of cash equivalents are such amounts that represent funds that have been designated by the Board for investment. Money market deposits maintained in checking and saving accounts which are available for current operations.

Furniture and Equipment

Furniture and equipment are stated at cost, or, if donated, at fair market value at date of receipt. Maintenance, repairs, and minor renewals are expensed as incurred and major renewals are capitalized. The Organization's policy is to capitalize costs over \$1,000. Depreciation is computed using the straight-line method over the estimated useful lives of three to seven years.

Use of Estimates and Assumptions

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Organization's management to make estimates and assumptions. These affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates and assumptions.

Revenue Recognition

The Organization recognizes contributions when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the condition on which they depend have been met.

Functional Allocation of Expenses

The cost of providing the various programs and other activities has been summarized on a functional basis in the statement of activities. Accordingly, program expenses are directly allocated to the related activity wherever possible. Salaries are allocated based on the time spent on the various functions. Occupancy expenses are based on the square footage of the space used and all office and administrative expenses, though used throughout the

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
 NOTES TO THE FINANCIAL STATEMENTS
 FOR THE YEAR ENDED DECEMBER 31, 2022

Note 2: Summary of Significant Accounting Policies (continued):

various functions, have been allocated to general and administrative for ease of financial presentation.

Income Tax Status

The Organization is exempt from federal income tax under Section 501 (c)(3) of the Internal Revenue Code except on net income derived from unrelated business activities. In addition, the Organization qualifies for the charitable contribution deduction under Section 170 (b)(1)(a) and has been classified as an organization that is not a private foundation under Section 509 (a)(1). The Organization is also exempt from New York taxes under the provision of Section 7A and the EPTL Section 8-13.4 of the New York State Department of Law Charities Bureau.

However, the Organization remains subject to income taxes on any net income that is derived from a trade or business, regularly carried on and not in furtherance of the purpose for which it was granted exemption.

Note 3: Fixed Assets:

At December 31, 2022, fixed assets consisted of the following:

Furniture and Equipment	\$ 13,522
Software	8,505
Less: Accumulated Depreciation	<u>(16,499)</u>
Net Furniture and Equipment	<u>\$ 5,528</u>

Note 4: Concentrations of Risk:

Financial instruments that potentially subject the Organization to concentrations of credit risk consist principally of cash and cash equivalents. Management reduces exposure to cash credit risk by placing cash deposits with high credit quality financial institutions. At times, such amounts may exceed federally insured limits.

The Organization receives its funding primarily from individual and corporate contributions, foundation, as well as agreements with the City of New York which require the continued delivery of programming within New York City schools.

Note 5: Economic Injury Disaster Loan ("EDIL"):

On June 14, 2020, the Organization borrowed \$150,000 from Small Business Administration. The loan carries an interest rate of 2.75% for thirty years with monthly payments of \$641 deferred until June 14, 2022, twenty-four months from the signing of the promissory note. The balance of the loan is due in full on June 14, 2050. The loan is an Economic Injury Disaster Loan designed to provide economic relief to small businesses that

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

Note 5: Economic Injury Disaster Loan (“EDIL”) (continued):

are experiencing a temporary loss of revenue due to COVID-19. and as such the loan has restrictions on the use of proceeds which the Organization believes it has fulfilled. The Organization’s business assets are collateral on the loan.

Maturities of the EIDL are as follows:

2023	\$	3,125
2024		3,223
2025		3,325
2026		3,430
2027		3,538
Thereafter		131,833
Total debt		148,474
Less: current portion		1,526
 Long-term debt	 \$	 150,000

Note 6: Liquidity and Funds Available:

The following table reflects the Organization’s financial assets as of December 31, 2021, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, or because the Board has set aside the funds for specific reserve or long-term investments as Board designated. Board designations could be drawn upon if the Board approves that action.

<u>Financial Assets:</u>		
Cash and cash equivalent	\$	260,162
Prepaid Expenses		695
Contributions Receivable		113,332
Financial assets, at year-end		374,189
Less those unavailable for general expenditure within one year due to:		
Board Designated		-
Restricted		-
Financial assets available to meet cash needs for general expenditures within one year	\$	374,189

Note 7: Date of Management’s Review:

In preparing the financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 15, 2023, the date which the financial statements were available to be issued.

LGBT YOUTH OUT LOUD, INC. d/b/a LIVE OUT LOUD
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED DECEMBER 31, 2022

Note 8: **Commitments & Contingencies:**

The Organization has maintained an operating lease arrangement for office space since 2019. As a result of the impacts associated with the COVID-19 pandemic the Organization requested a concession from its landlord in the form of rent forgiveness for a period of time. During the year ended December 31, 2022, the Organization received an official written notice of forgiveness and released the rental accrual obligation into income in fiscal 2022. No new lease has been signed as of the date of these financial statements.